

# PROCUREMENT LEADERS

Accelerated  
transformation  
starts here

Click to add text

AstraZeneca

Abbott

General  
Electric

BASF  
We create chemistry

IBM

Singtel

Pfizer

Google

bp

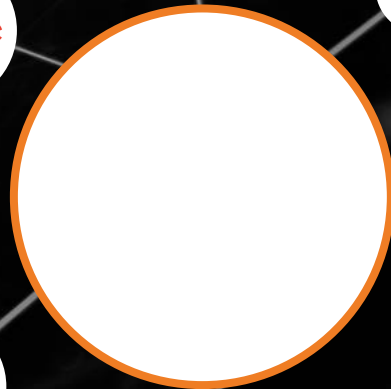
PHILIPS

Hewlett Packard  
Enterprise

JAL  
JAPAN AIRLINES

Bank of America

CLOROX



# About us

A unique and vital organisation that connects, inspires and accelerates our members to become more successful.

## GLOBAL LOCATIONS



## IN OUR COMMUNITY WE HAVE...

775+

Companies in  
the network

700+

Companies attend  
events annually

270+

Corporate member  
companies

120+

Procurement  
solution providers

37,000+

Members

2,000+

Event attendees

# Where will your next great idea come from?

## Financial Services



## Pharmaceuticals



## Manufacturing



## Consumer Goods



## Tech & Telecoms



# Our Solution

As a Procurement Leaders member you have access to an array of unique services

## RESEARCH & INSIGHT

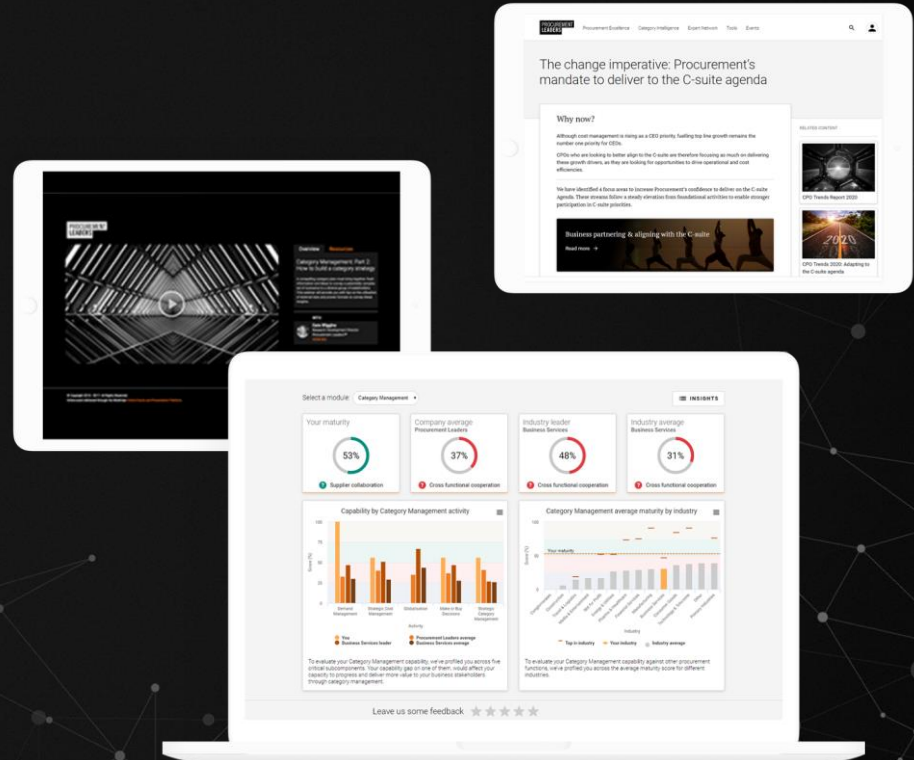
Accelerate progress by making faster and more informed decisions

## TOOLS & ADVISORY

Take a practical and proven path to inspire success

## EXPERT NETWORK

Connect to a global network to boost innovation and validate ideas



# Procurement Excellence Framework



Category management	Business partnering	Talent	Supplier management	Procurement technology	Strategy & Org design	Risk management & sustainability
Sourcing	Stakeholder management	Attraction & retention	Supply base management	Governance & project management	Functional strategy & planning	Supplier & third party risk management
Category Strategy Development	Cross-functional collaboration	Developing skills	Supplier relationship management	Data & analytics	Functional KPIs	Continuity of supply
Cost management	Communicating value	Performance management	Supplier onboarding	Procurement technology solutions	Operating models	Internal risk & compliance
Category intelligence & planning	Organisational alignment	Change management	Supplier collaboration & innovation	Digital strategy	Procurement value proposition	Sustainability (including CSR)

# Procurement Leaders in 2022

The bimodal function: Collaborating for the long-term, driving impact now



Data as a driver of value, supply continuity and transparency

*58% of CPOs recognise that traceability is 'very important' when it comes to the direct goods they buy*



Harnessing the power of supplier collaboration & innovation

*100% of CPOs consider the supply base to be a rich source of value, yet driving innovation from suppliers lags at number 10 in CPO priorities for 2022*



New tools and capabilities to drive business-wide impact and alignment

*45.6% of CPOs intend to create new roles to address the expanding value proposition of the function*